

Chapter 7-2 & 7-3

Notes



Chapter 7-2: Sources and Benefits of Credit

1) Sources of Credit



- a) Credit is the ability to borrow money with the agreement to pay it back later.
- b) When completing a credit application, give COMPLETE and HONEST responses.



- c) Service Credit – the ability to receive services and pay for them later.
 - i) Examples: Utilities, doctors, dentists

- d) Bank Credit Cards – the account holder can charge to the account as often as desired up to a certain dollar limit (revolving credit).
 - i) Examples: Visa, MasterCard



- e) Store Accounts – allow you to charge items or services at that store only; can be revolving or installment plans.
 - i) Installment credit – amount is set for the purchase, balance is paid in a set period of time
 - ii) Merchants **encourage** their customers to use store credit
 - iii) Examples: Home Depot, Kohl's, Macy's



- f) Charge Cards – like credit card but must pay balance IN FULL each month, annual fee
- i) Examples: American Express, Diners Club
- g) Loans – the lender may require the borrower to offer security for the loan; property that can be used as security is called **collateral**.



h) Lines of Credit – a preapproved amount that a debtor can borrow when needed; the maximum amount that can be borrowed is set.



2) Benefits of Credit

- a) Convenience and Rewards
 - i) Reward Programs – points or cash back for using card

THE RAPID REWARDS® CREDIT CARD



The Fastest Way to Earn Roundtrip Flights* and More!

- b) Increased Spending Power
 - i) Without credit, many would have lower standards of living and would have to wait to buy things that can save them time and money



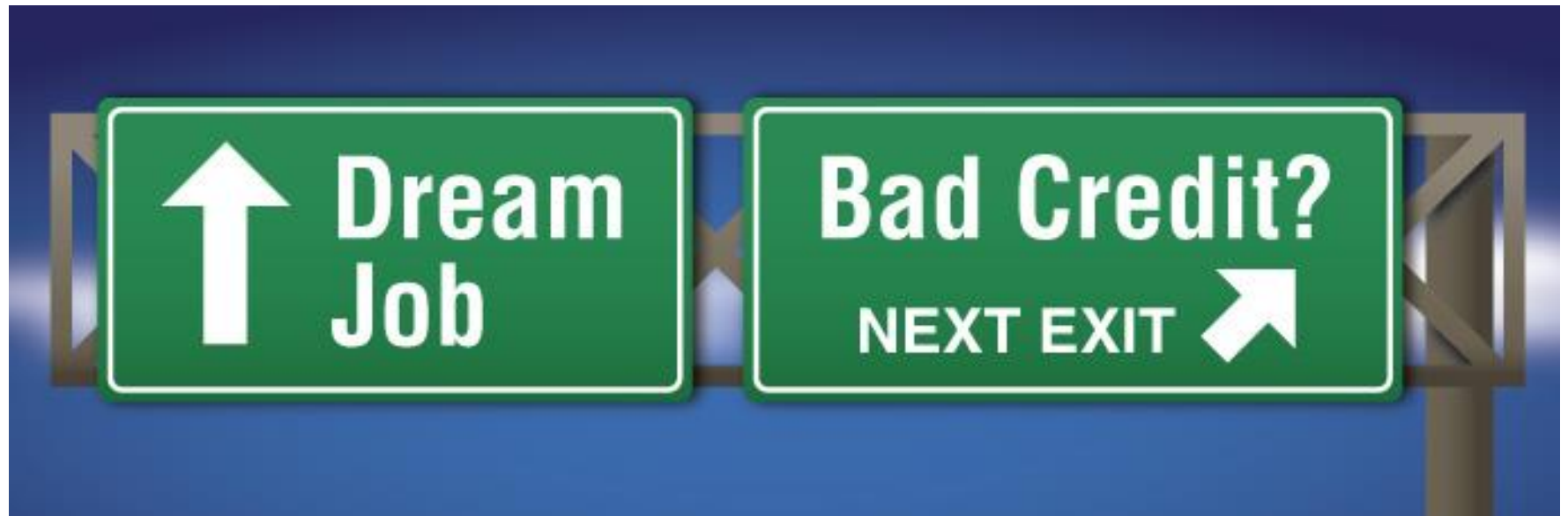
c) Records and Protection

- i) You can dispute charges with your credit card company, the dispute must be resolved within a certain time, you can withhold payment during the investigation

Credit Card Disputes



Chapter 7-3: Costs of Credit



1) Credit Costs

a) If you pay the full amount owed on your credit card each month, you can avoid paying interest charges.

$$\$0.00 \times 1,000,000\% = \mathbf{\$0}$$



2) Fixed and Variable Rates

a) Fixed Rate – the interest rate is set and does not change each month or year.



b) Variable Rate – the lender or credit card company can change the rate often.

i) Variable Rates: Rise FAST, Decrease SLOW



3) Methods of Computing Interest

- a) Adjusted Balance Method – a method of computing interest in which the interest is calculated AFTER charges and payments for the current period are applied. (Middle)



b) Previous Balance Method – a method of computing interest in which the finance charge is applied BEFORE the payments and charges for the current billing period are applied. *In other words, the interest is calculated using the outstanding balance at the end of the last billing period.* (Best)



c) Average Daily Balance Method – a method of computing interest in which the finance charge is based on the average of the balances for all days of the billing cycle. *A balance is computed for each day of the month. (Worst)*



4) Penalties and Fees

- a) Penalty – a fee charged for violating the credit agreement.
- b) Over-the-limit fee – A fee charged to customers who exceed their credit limit. *Your transaction may also be refused.*



5) Special Rates

a) Low introductory interest rates often last 6 months to a year.



6) Technology

- a) If you apply for credit online, YOU should initiate the contact – NEVER answer an ad or email!!!

